



The Innovator

From the President...

It seems like only yesterday when CJB Industries began, and I called a single-wide trailer my office and a 6,000 square foot pole barn our plant. It is hard to believe we celebrated our 15th anniversary in March. Now we are at the end of the second quarter; business is moving quickly and positively for us and for our customers. Before we all know it, we will be in planning mode for next year. Our focus is on getting better, driving a culture of continuous improvement in inventory accuracy, reporting, operational efficiencies, lean processes, safety and training, while maintaining our flexibility and innovative spirit. It is our belief business thrives when we maintain working partnerships with our customers, employees, and vendors.

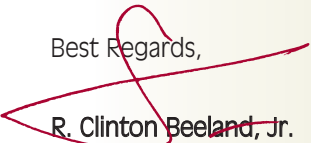


Our growth has been accomplished through supplying our current customers with their existing and new product requirements, and by continually adding new customers to partner with and new products to our lines. Keeping true to our customers, vendors, employees and partners while remaining committed to our "RITES", **R**espect, **I**ntegrity, **T**rust, **E**xcellence and **S**tewardship, is essential to our continued success.

As part of our commitment to stewardship and to satisfy a need for additional office space, the corporation purchased a property in downtown Valdosta and restored a late 19th century vintage building. In fact, we received the 2012 Outstanding Achievement award from the city of Valdosta for its preservation. Our headquarters is now located in this building, which is conveniently situated about two miles from each plant. Earlier, we purchased an empty warehouse site on Cypress Street, giving us more room for storage. In addition, we have added equipment and our headcount is projected to increase by ~ 10% this year compared with 2011.

We are a far cry from that trailer and pole barn, and I know who put us here today. With the continued support of our customer, employee and vendor partners, CJB Industries will keep growing, improving and succeeding for many years to come.

Best Regards,


R. Clinton Beeland, Jr.
President

An Innovative
Partner in
Chemistry

*“CJB
Industries
is committed
to meet and
exceed customer
expectations through
dedication and
continual
improvement”*

Ebb Dudley

Operations Manager

In October 2011, Ebb Dudley joined CJB Industries, Inc. as the Operations Manager for our Cypress Street plant site. Ebb comes to us from New York Wire Company, a manufacturer of screens and tape, located in South Carolina. There he worked in plant operations as a Process Engineer, Safety Manager and as an Environmental Specialist. Prior to this, Ebb worked for Milliken and Company for 17 years in their knit and specialty woven textile manufacturing operations as a Senior Production Manager and Process Engineer. While there, he led the plant through the TPM (Excellence in Plant Maintenance) process to a Malcolm Baldrige Award, a JIPM (Japan Institute of Plant Maintenance) Award, and received OSHA's VPP Star site status. Ebb is a graduate of the University of South Carolina with a BS in Chemical Engineering. Prior to college, he spent 6 years in the U.S. Navy. Ebb and his wife Kim have relocated to Valdosta with their two children, Benjamin, 14 and Christal, 12. The family maintains SC ties...especially as Gamecock fans! Ebb enjoys digital photography, softball, golf and racquetball.



Small Packaging Line, David Clifton and Cora Moore

What's New at Cypress Street?

Our Cypress Street (CS) plant site is the first production facility for the corporation. Started in 1997, Cypress Street is located 4.5 miles from our Gil Harbin (GH) plant site. Cypress Street formulates, processes, blends and packages both solids and liquid chemistries including fungicides, insecticides, and industrial and chemical specialties.

In the past 6 months, Cypress Street has:

- Upgraded to an aqueous mixing system to include a remote charging station and cone bottom poly tank for easier and more effective cleanouts.
- Installed a larger mixing tank in support of our Mill System One, increasing capacity and thru-put.
- Improved mixing capabilities on multiple vessels, creating greater flexibility in production planning.
- Added a high capacity media mill for future expansion.
 - Remodeled our plant training room, installing individual work stations.

We continue to grow and improve to better serve our customers!



Shane Kiselica operating Cypress Street Duplex Mill



Planning for Our Future



Lawrence Roundtree on the Gil Harbin Packaging Line

Benjamin Franklin once said, "Without continual growth and progress, such words as improvement, achievement, and success have no meaning." As we plan for growth at CJB Industries, we recognize that we must not only pay close attention to our customers' current needs but also to be mindful of their potential, future needs. Part of this includes understanding what existing manufacturing processes and capabilities we need to improve upon and what we need to add. Since we firmly believe our customers are our business partners, your input is important to our planning and essential to our future growth.

Randall Walton

CFO/Controller



Randall Walton joined CJB as CFO/Controller in September 2011. Randall comes to us with more than 15 years in various financial management positions, most recently as comptroller with Capitol Building Supply, Inc., a distributor for architectural and building materials to the professional market, located in Virginia. Prior to this he held like/similar positions with Gypsum Management and Supply, Acuity Specialty Products and an accounting position with Ernst and Young, LLP. Randall is a CPA, with a Masters of Professional Accounting from the University of Texas at Austin and a Bachelors of Accountancy from the University of Mississippi. Randall and his wife Claire have relocated to Valdosta with their three children, Tierney, age 4, Holden, age 3 and Rory, 9 months. The family enjoys traveling, and Randall enjoys all sports, active and passive participation, and reading.

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Chris Beem

Production Planner



Chris Beem came to CJB in March 2010 as production planner for our Gil Harbin plant site. Since that time, Chris has moved into plant operations as Process

Coordinator/Supervisor. Prior to joining us, Chris worked for Lovell Engineering Associates in Valdosta for 8 years as a CAD Operator and Environmental Specialist while attending Valdosta State

University. Chris has a B.S. in

Biology with a minor in

Chemistry. Chris is almost a

native, coming to Valdosta when

he was 5 after his Dad's

retirement from the Air Force.

His family lives in Valdosta, and

Chris enjoys playing golf,

softball, and spending time with

his friends.



*Newly renovated
CJB Headquarters*

ISO9001

ISO/TS 16949

ISO 14001

EPA Establishment



INDUSTRIES, INC.

P. O. Box 1362

Valdosta, GA 31603-1362